

Believe in something.  
Even if it means sacrificing everything.

 Just do it.

**Big data analysis of the voice of the people and Nike's brand favorability pre and post Colin Kaepernick's Ad**

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**CULTURINTEL**  
THE VOICE OF THE PEOPLE



# We believe

The most powerful source of consumer  
insight comes from the

**real-time and unsolicited  
digital voice of the people.**



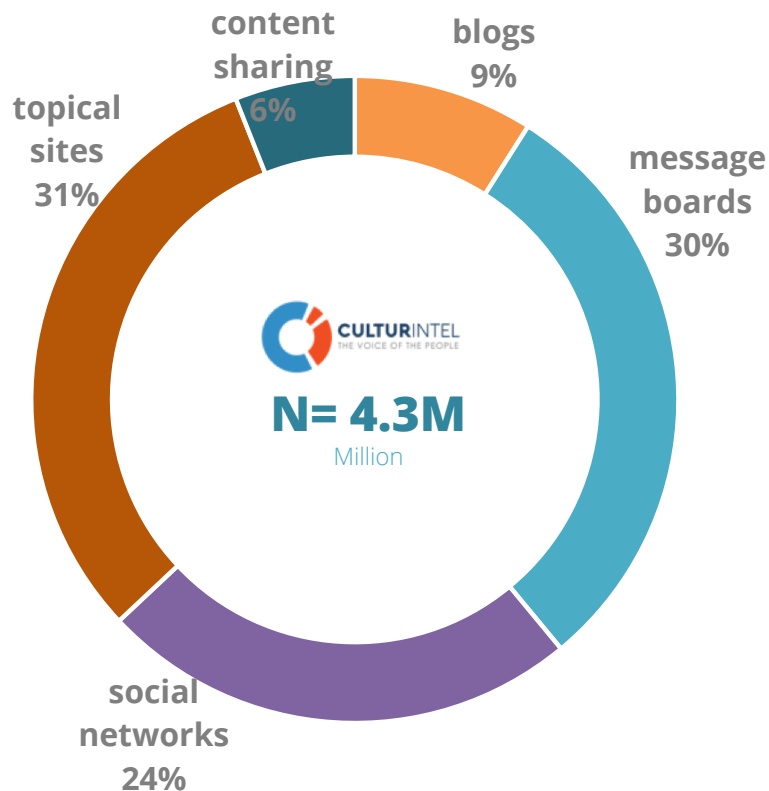
## 7 day analysis of 4.3 Million discussion about Nike as a corporate brand, pre and post Colin Kaepernick's Ad.

As of 9/6/18.

### Sample Size by Segment

Overall N= 4,384,586  
Hispanic N= 165,567  
African American N= 595,347  
Male N= 1,928,323  
Female N= 1,023,192  
Millennial N= 784,495

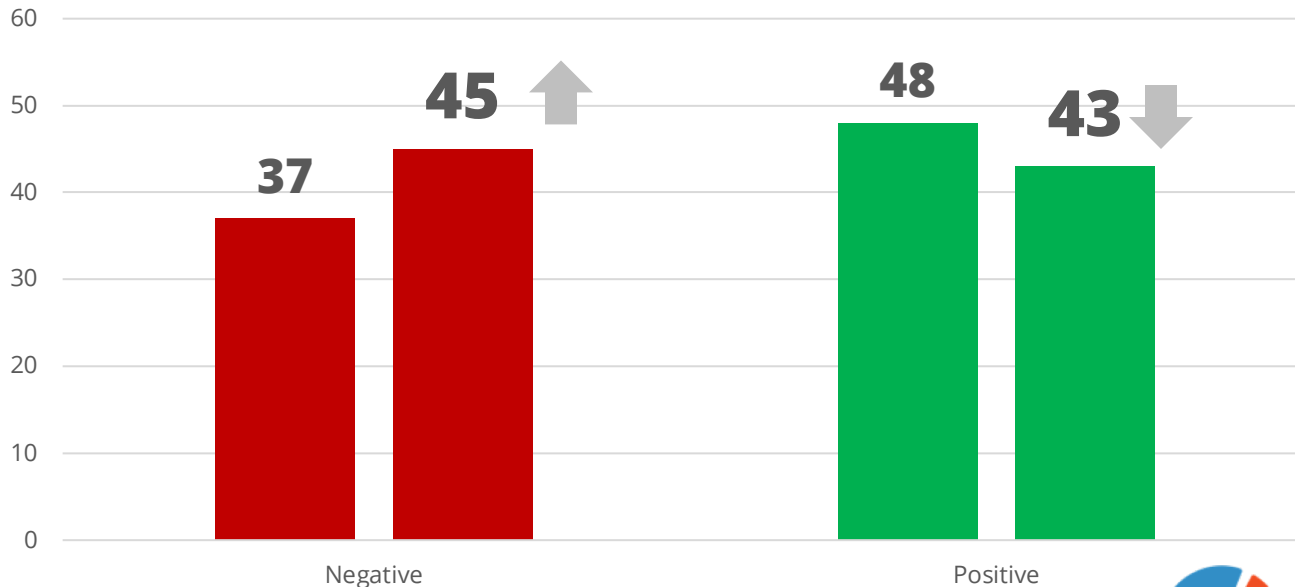
Where does the data come from?





## Overall Corporate Brand Sentimeter™ pre and post Colin Kaepernick's Ad

As of 9/5/18 based on 4.3 million corporate brand digital discussions over 7 days about brand Nike



Overall N= 4,384,586

■ PRE ■ POST



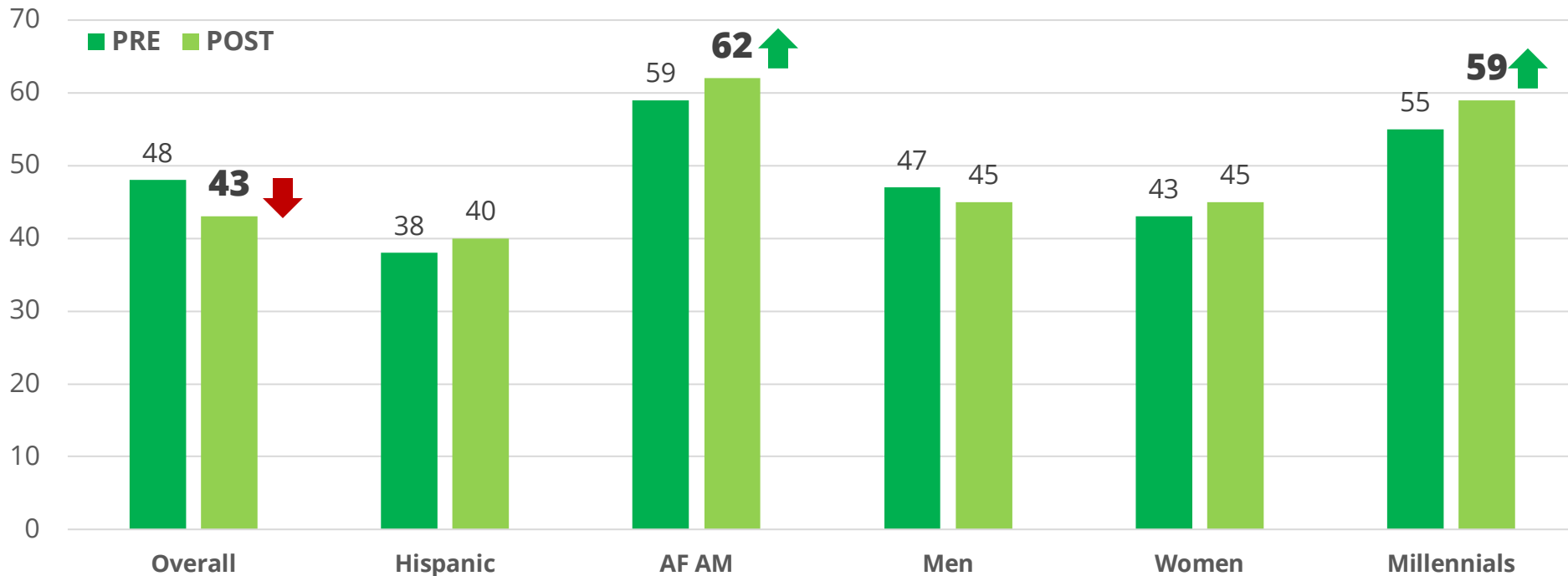




## POSITIVE: Corporate Brand Sentimeter™ by Segment pre and post Colin Kaepernick's Ad

As of 9/5/18 based on 4.3 million corporate brand digital discussions over 7 days about brand Nike

Nike's brand favorability (positive sentiment) increased post Colin Kaepernick's Ad among African Americans and Millennials, however it slightly declined for the overall public.



N= 4.3 Million

Overall N= 4,384,586, Hispanic N= 165,567, African American N= 595,347, Male N= 1,928,323, Female N= 1,023,192, Millennial N= 784,495

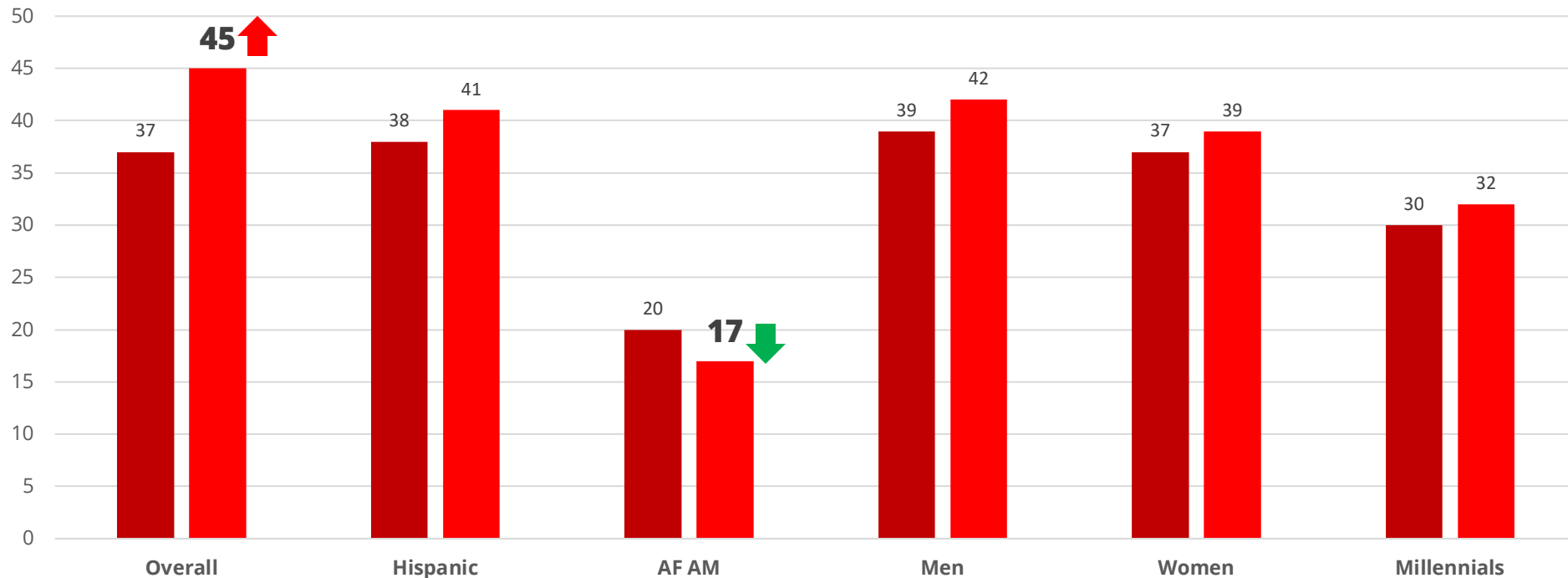


# **NEGATIVE:** Corporate Brand Sentimeter™ by Segment pre and post Colin Kaepernick's Ad

As of 9/5/18 based on 4.3 million corporate brand digital discussions over 7 days about brand Nike



■ PRE ■ POST

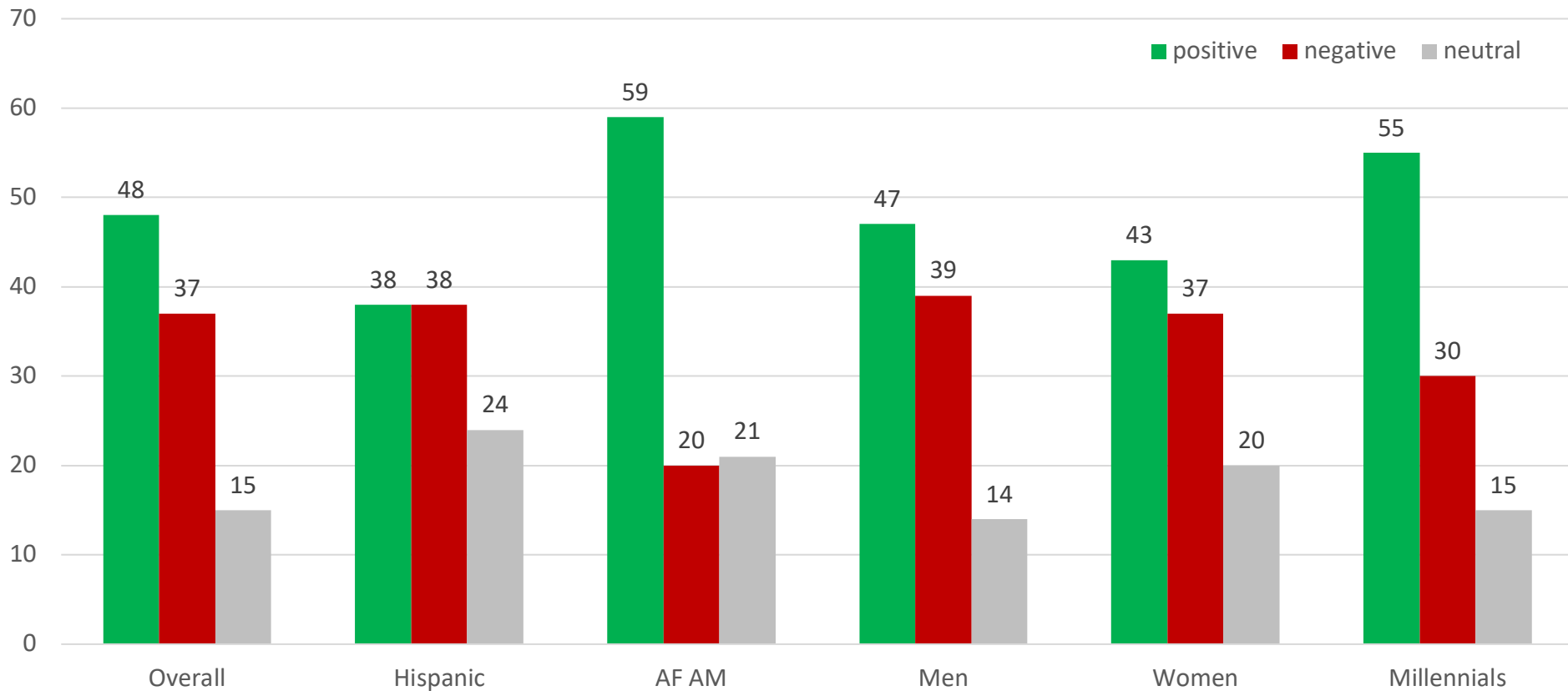


**N= 4.3 Million**

Overall N= 4,384,586, Hispanic N= 165,567, African American N= 595,347, Male N= 1,928,323, Female N= 1,023,192, Millennial N= 784,495

# Corporate Brand Sentimeter™ by Segment pre Colin Kaepernick's Ad

As of 9/5/18 based on 4.3 million corporate brand discussions about brand Nike

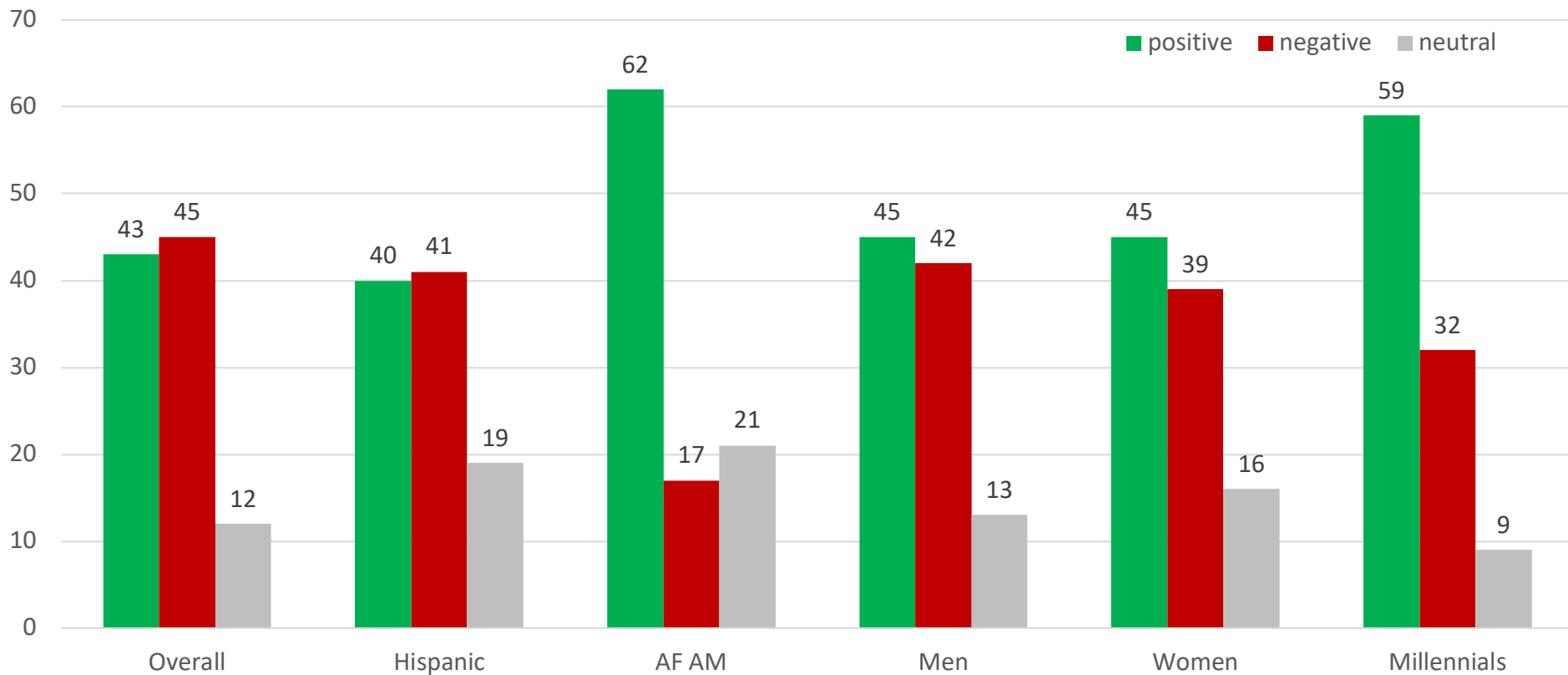


Overall N= 4,384,586, Hispanic N= 165,567, African American N= 595,347, Male N= 1,928,323, Female N= 1,023,192, Millennial N= 784,495



# Corporate Brand Sentimeter™ by Segment post Colin Kaepernick's Ad

As of 9/5/18 based on 4.3 million corporate brand discussions about brand Nike



Overall N= 4,384,586, Hispanic N= 165,567, African American N= 595,347, Male N= 1,928,323, Female N= 1,023,192, Millennial N= 784,495





## About the method

A.I. powered Cultural Intelligence™  
Turning the digital voice of the people into actionable insights.

An algorithm using leading AI, NLP\*, machine learning and big data tools to turn all available open-sourced digital discussions into actionable insights, measures of sentiment and decision journeys across segments, globally.

RECOGNIZED &  
AWARDED BY



Forbes



\*Natural Language Processing

# How it works

A cocktail of leading A.I., machine learning, natural language processing and big data tools put together to work to deliver a proprietary output.



## Scrape & mine

ANYWHERE THERE IS AN OPEN  
COMMENT BOX



## Cluster & segment

CLUSTER AND SEGMENT DATA POINT



## Visualize

CHART, TREND AND ANALYZE

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**Quantitative analysis of qualitative data, in days instead of months**

# The method described...

CulturIntel uses an advanced software platform to mine and structure unstructured, qualitative data for insight and intelligence. The CulturIntel big data and AI suite of tools, scrapes and listens to conversations online wherever they are occurring, and examines who is talking, where users are talking, and what they are talking about.

CulturIntel's strategy and data science team identify relevant topics/themes to mine to support the main body of research. Advanced search techniques are applied using Web spiders, crawlers, and site scraping. CulturIntel then extracts topical data, tag data with the origin and user, and create a large, unstructured 'big' dataset. The data collections occur across various sites where relevant discussions are taking place, over a complete range of social discussion channels, including sites directed toward selected segments and directed by (but not limited to) our predefined phrases, topics, and questions.

After completion of the comprehensive data collection, natural language processing, text analytics, and social data mining are employed to examine previously described and undescribed patterns in data. These analyses will be human-assisted and include repeated training, testing, and reviewing of the program output by CulturIntel in partnership with the client's designated research team as needed. In this thematic analysis, we tag and sort data, determine key motivations of topics being discussed, and assigned an underlying drivers and barriers when possible throughout decision journey stages. Finally, the CulturIntel strategy team outlines implications and recommendations based on insights discovered and also a graphical visualization of key findings is completed and delivered.

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